



Lausanne

ADVISING FAMILIES ACROSS GENERATIONS

*Vente d'un Patrimoine Immobilier  
détenu indirectement  
SHARE DEAL vs ASSET DEAL*

**STEP LUNCH MEETING / Lausanne**

**SPEAKER**

**María Josefa PALMERO-AREÁN**

**DATE**

Tuesday, March. 5th , 2019

**TIME**

	12.00 – 14.00
Registration	12.00 – 12.15
Talk and Questions	12.15 – 13.00
Lunch and Coffee	12.30 – 14.00

**VENUE**

Lausanne Palace & Spa Hotel  
Rue du Grand-Chêne 7-9  
1002 Lausanne

**SUPPORTED BY**

Kendris SA,  
Stonehage Fleming

**REGISTRATION**

by e-mail to:  
[secretary@step-lausanne.org](mailto:secretary@step-lausanne.org)

**CPD**

1 structured CPD hour.

**FEE**

	CHF
Members	50.00
Non-Members	60.00

**CONDITIONS**

Bookings shall be charged, unless cancelled two working days before the event.

Yours sincerely,  
**STEP Lausanne**

**Julien PERRIN**  
Chairman



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## Vente d'un Patrimoine Immobilier détenu indirectement SHARE DEAL vs ASSET DEAL

Lausanne Palace & Spa Hotel, Lausanne  
Tuesday, March 5th, 2019 / 12:00 – 14:00

### SPEAKER

**María Josefa PALMERO-AREÁN**, Attorney at Law, Certified Tax Expert

Avocate au sein de l'étude Lenz & Staehelin, María Josefa Palmero-Areán est experte fiscale diplômée et conseille régulièrement des clients en matière de transactions nationales et internationales en lien avec des questions commerciales et contractuelles, de même qu'en droit du sport et en droit fiscal.

### TOPIC

#### **La vente d'un patrimoine immobilier détenu indirectement: share deal vs asset deal**

Les conséquences fiscales en cas de vente d'actifs immobiliers situés dans plusieurs cantons détenus indirectement par des personnes physiques domiciliées en Suisse ne doivent pas être négligées. En particulier, les conséquences peuvent différer entre un asset deal ou un share deal, ce dernier pouvant en outre intervenir à différents niveaux (holding ou SI propriétaires) et les solutions ne sont pas identiques dans chaque canton.



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REGISTRATION (Tuesday March 5th, 2019)

### SHARE DEAL vs ASSET DEAL

at Lausanne Palace & SPA, Lausanne

**Please note you will not receive any confirmation of your registration**

Name
Tel. n°
Email address
Company
Name of additional guest(s)

Doors open at 12:00, and presentation commences at 12:15 prompt.

#### CONFIRMATION OF PAYMENT

My payment of CHF ..... is made as follows:

- By bank transfer to Credit Suisse S.A., Lausanne, for credit to Association STEP Lausanne, account 0425-1430585-91, IBAN CH72 0483 5143 0585 9100 0, Swift address: CRESCHZZ10A, Clearing : 4835.  
Please make sure that your name(s) be mentioned by your bank!

#### CANCELLATION POLICY

As we are liable for the catering booked, “no shows” will be required to pay. Cancellations in writing must be received by the Secretariat two working days before the event i.e. Thursday evening at the latest for Tuesday.

All attendees whose bank payment has not been confirmed 24 hours preceding the luncheon will be required to pay at the door. Any payments received thereafter will be held on credit for future events. Thank you for your understanding.

Your signature : .....

Please return this form, duly completed and signed, to us:

**By email:** secretary@step-lausanne.org